



2020 FSP & AAHU Virtual Benefits Forum Agenda

September 22, 2020

7:30-8:00 am: Virtual Exhibit Hall

8:00-9:00 am: What's Ahead for the 2020 Economy: Dr. Roger Tutterow, Kennesaw State University

9:30-10:00am: Virtual Exhibit Hall

10:00-11:00am: Dual Tracks: Long Term Care Solutions of the Next Decade: Adam Ruder, J. Manning & Associates/ Creating A Successful Enrollment Experience: Paylocity

11:00-11:30 am: Virtual Exhibit Hall

11:30-12:30pm :Dual Tracks: Selecting the Right Benefit Administration Software: Colleen Pappas, Alight Solutions/Oral Health's Impact on Wellness and Claim Costs: Dr. Mary Lee Conicella, Aetna

September 23, 2020

7:30-8:00 am: Virtual Exhibit Hall

8:00-9:00 am: Legislative Update from Insurance Commissioner Office

9:30-10:00am: Virtual Exhibit Hall

10:00-11:00am: Dual Tracks: How a Robust CRM Can Help You Build Your Business: Salesforce/Merging Workplace& Financial Well Being: Troy Bagne, Wandido

11:00-11:30 am: Virtual Exhibit Hall

11:30-12:30pm: Dual Tracks: Help Your Client's Afford the Life Insurance They Need - Premium Financing Basics Todd Schoonover, Regional Managing Director, Principal/Building a Successful Medicare Business: Karen Stiggers, Messer Financial

September 23, 2020

Medicare Summit

12:30-1:00pm: Virtual Exhibit Hall

1:00-1:30pm: Welcome from Dane Rianhard, NAHU President

1:30-2:30pm: Building a Medicare Business: Karen Stiggers

2:30-3:00pm: Dual Tracks: Medicare 101- Joanna Wyckoff/Persistency with Keith Nabb

3:00-4:00pm: Virtual Exhibit Hall

4:00-5:00pm: Medicare Legislation with John Greene, VP of Government Affairs, NAHU

September 24, 2020

Medicare Summit

8:00-9:00am: Carrier Panel

9:00-9:30am: Dual Tracks: Long Term Care Panel/Prescription Drugs with William Hepscher, Canadian Medstore

9:30-10:00am: Dual Tracks: MSA's/HIPPA

10:00-11:00am: Virtual Exhibit Hall

11:00am-12:00pm: Elections Outcome and Impact with Marcy Buckner, VP of Congressional Affairs, NAHU

12:00-12:30pm: Lunch Break

12:30-1:30pm: Having a Major League Mindset with Andry Neary, Healthcare Strategist, Author & Consultant

1:30-2:30pm: Centers for Medicare & Medicaid Services

2:30-3:00pm: Virtual Exhibit Hall

3:00-4:00pm: Legal Issues Around Covid-19 with Brittany Cone, Hall, Booth & Smith P.C.

4:00-5:00pm: FMO Panel